

fun is rewarding



To window shop for even more products, visit my Mary Kay® Personal Website or call me
www.MaryKay.com/
Tel. _____

List the products you most want to earn FREE for hosting your Mary Kay® party

A Tale of Two Hostesses.

Congratulations, and way to go,
Lots of free gifts, you couldn't say no.
Here's a tale of two hostesses, as you can see,
Read on and pick which one *you'd like to be.*

First, there was Jane, so proper was she,
Her invitations were written in calligraphy.
I'll just invite six, I don't know too many,
I'm sure they'll all come, so there'll be plenty.
She forgot to remind them to bring a friend,
I'm not sure that many chairs will fit in my den.
Her beauty book sat home on the table,
Outside orders—Oh, I wasn't able!
She set a buffet fit for a king,
But forgot to give her guests a reminder ring.
That night of class her home looked great,
She grabbed a chair and proceeded to wait.
Only one guest arrived—the glamour to see,
Why, Jane wondered, does this happen to me?

And then there was Mary, so excited was she,
She was planning on getting her product for FREE!
She called eight to ten people the date they were told,
She invited more people than her table could hold.
People wanted to know what she was talking about,
So she stopped to pull her beauty book out!
She bragged on the products and great guarantee,
Outside orders were no problem—No siree!
She called the night before to remind them once again,
Mary said, "Don't forget the prize you might win!"
She didn't have time to get a buffet,
She stopped by the bakery, her class was that day!
The house wasn't perfect, but they laughed anyway,
They had a good time trying products that day.
The hostess points were added, lots of gifts she won.
"Wow!" She exclaimed, "This was really fun!!"

The moral of the story won't leave you to brood,

Concentrate on your guests not your home or your food!

how inviting!

A Girl's Guide to Hosting the Perfect Party

Fabulous FREE gifts

Party Ideas for every occasions!

Simple party planning!

MARY KAY
Enriching Women's Lives™

party perks guests list

Beauty and skin care are the hot topics, so it's a great reason to get together with your friends. And what's a party without gifts?

How about a S.H.O.T. at \$100 FREE!!!



S - Six Guests

Have six adult non-Mary Kay users at your class and earn \$25 in products. (You count as one)



H - Hold on Original Date

Hold your class on the original date you booked it and earn \$25 in products.



O - Order of \$200

When your class has orders totaling \$200 or more you earn \$25 in product. Total includes outside orders via book or website! For online orders have them put your name in comments section.



T = Two Bookings

Have two bookings from your class and earn \$25 in product!

I am your business partner and together we will win it all!

BONUS!

When you listen to this hotline number

_____ access code

and fill out the enclosed Evaluation sheet by date of your party, I will add \$25 in credit to your total!!!

Script to invite guest:

"Hi Susie, this is _____. Do you have a quick minute? I'm so excited, I've just scheduled an appt. with a really sharp woman from Mary Kay. And I can only have 5 friends join me for a free facial. She's going to pamper us and it's going to be a lot of fun. It's on _____ at _____ and I'd love for you to come. It's on a reservation only basis, so I'll need a definite yes or no - if your not able to make it this time, I'll need to fill your place."

#	Name	Telephone	Email
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

Email or call me with your guest list within 48hrs and I'll present you with a special gift at your class!

My email is _____

My phone number _____

plan for fun

Decide on your guest.

Use the dialogue on the previous panel to invite your best friend, a family member, a co-worker, neighbor or church member. A Mary Kay® party is fun for any woman who wants to look her best. (Tip: You'll want to invite 8-10 to get 6 there to allow for cancellations)



Get your guests list ready.

Two days after you book your party, I'll call you and get the names of your guests.



Confirm the fun.

The day before your party, call each guest to say you look forward to seeing them. Let them know I'll be contacting them to find out a little about their skin type so I can customize our appointment.



Should there be snacks?

It's not necessary, but you can offer simple, no-fuss refreshments after the party if you like.



Relax.

It's a party! And it's fun to get skin care tips, play with makeup and experience luxurious Mary Kay® body care products.

