

THE SECRET OF THE TEN SCROLLS

1. **TODAY I BEGIN A NEW LIFE** – TODAY I SHED MY OLD SKIN WHICH HATH, TOO LONG, SUFFERED THE BRUISES OF FAILURE AND THE WOUNDS OF MEDIOCRITY. *I WILL FORM GOOD HABITS AND BECOME THEIR SLAVES.*
2. **I WILL GREET THIS DAY WITH LOVE IN MY HEART** – FOR THIS IS THE GREATEST SECRET OF SUCCESS IN ALL VENTURES. I WILL MAKE LOVE MY GREATEST WEAPON AND NONE ON WHOM I CALL CAN DEFEND AGAINST ITS FORCE. MY REASONING THEY MAY COUNTER, MY SPEECH THEY MAY DISTRUST; MY APPAREL THEY MAY DISAPPROVE; YET MY LOVE WILL MELT ALL HEARTS LIKEN TO THE SUN WHOSE RAYS SOFTEN THE COLDEST DAY. HENCEFORTH I WILL LOVE ALL MANKIND. FROM THIS MOMENT ALL HATE IS LEFT FROM MY VEINS FOR I HAVE NOT TIME TO HATE, ONLY TIME TO LOVE. FROM THIS MOMENT I TAKE THE FIRST STEP REQUIRED TO BECOME A MAN AMONG MEN. WITH LOVE I WILL INCREASE MY SALES A HUNDREDFOLD AND BECOME A GREAT SALESMAN. IF I HAVE NO OTHER QUALITIES I CAN SUCCEED WITH LOVE ALONE. WITHOUT IT I WILL FAIL THOUGH I POSSESS ALL THE KNOWLEDGE AND SKILL OF THE WORK. I WILL GREET THIS DAY WITH LOVE AND I WILL SUCCEED.
3. **I WILL PERSIST UNTIL I SUCCEED** - I WILL TRY, AND TRY, AND TRY AGAIN. EACH OBSTACLE I WILL CONSIDER AS A MERE DETOUR TO MY GOAL AND A CHALLENGE TO MY PROFESSION. I WILL PERSIST AND DEVELOP MY SKILLS AS THE MARINER DEVELOPS HIS BY LEARNING TO RIDE OUT THE WRATH OF EACH STORM. I WILL PERSIST UNTIL I SUCCEED. HENCEFORTH I WILL LEARN AND APPLY ANOTHER SECRET OF THOSE WHO EXCEL AT MY WORK. SO AS LONG AS THERE IS BREATH IN ME, THAT LONG WILL I PERSIST. FOR NOW I KNOW ONE OF THE GREATEST PRINCIPLES OF SUCCESS; *IF I PERSIST LONG ENOUGH, I WILL WIN. I WILL PERSIST. I WILL WIN.*
4. **I AM NATURES GREATEST MIRACLE** – SINCE THE BEGINNING OF TIME NEVER HAS THERE BEEN ANOTHER WITH MY MIND, MY HEART, MY EYES, MY EARS, MY HANDS, MY HAIR, MY MOUTH. NONE THAT CAME BEFORE ME, NONE THAT LIVE TODAY, AND NONE THAT COME TOMORROW CAN WALK, TALK AND MOVE AND THINK EXACTLY LIKE ME. ALL MEN ARE MY BROTHERS YET I AM DIFFERENT FROM EACH. I

AM A UNIQUE CREATURE. I AM NOT ON THIS EARTH BY CHANCE. I AM
HERE FOR A PURPOSE AND THAT PURPOSE IS TO GROW INTO A
MOUNTAIN, NOT TO SHRINK TO A GRAIN OF SAND. HENCEFORTH
WILL I APPLY ALL MY EFFORTS TO BECOME THE HIGHEST MOUNTAIN OF
ALL AND I WILL STRAIN MY POTENTIAL UNTIL IT CRIES FOR MERCY.

5. **I Will Live This Day As If Is My Last** – I HAVE BUT ONE LIFE AND
LIFE IS NAUGHT BUT A MEASUREMENT OF TIME. WHEN I WASTE ONE
DAY, I DESTROY THE OTHER. IF I WASTE TODAY, I DESTROY THE LAST
PAGE OF MY LIFE. THEREFORE EACH HOUR OF THIS DAY I WILL
CHERISH FOR IT CAN NEVER RETURN. IT CANNOT BE BANKED TODAY
TO BE WITHDRAWN ON THE MORROW, FOR WHO CAN TRAP THE
WIND? EACH MINUTE OF THIS DAY WILL I GRASP WITH BOTH HANDS
AND FONDLE WITH LOVE FOR ITS VALUE IS BEYOND PRICE. WHAT
DYING MAN CAN PURCHASE ANOTHER BREATH THOUGH HE
WILLINGLY GIVE ALL HIS GOLD? WHAT PRICE DO I PLACE ON THE
HOURS AHEAD? I WILL MAKE THEM PRICELESS!! I WILL LIVE TODAY AS
IF IT IS MY LAST. AND IF IT IS NOT, I SHALL FALL TO MY KNEES AND
GIVE THANKS!

6. **TODAY I Will Be Master of My Emotions** – EACH DAY WHEN I
AWAKEN, I WILL FOLLOW THIS PLAN OF BATTLE BEFORE I AM CAPTURED
BY THE FORCES OF SADNESS, SELF PITY, AND FAILURE-

IF I FEEL DEPRESSED, I WILL SING.

IF I FEEL SAD, I WILL LAUGH.

IF I FEEL ILL, I WILL DOUBLE MY LABOR.

IF I FEEL FEAR, I WILL PLUNGE AHEAD.

IF I FEEL INFERIOR, I WILL WEAR NEW GARMENTS.

IF I FEEL UNCERTAIN, I WILL RAISE MY VOICE.

IF I FEEL POVERTY, I WILL THINK OF WEALTH TO COME.

IF I FEEL INCOMPETENT, I WILL REMEMBER PAST SUCCESSSES.

IF I FEEL INSIGNIFICANT, I WILL REMEMBER MY GOALS.

TODAY, I WILL BE MASTER OF MY EMOTIONS.

7. **I Will Laugh At The World** – I WILL PAINT THIS DAY WITH
LAUGHTER; I WILL FRAME THIS NIGHT IN SONG. NEVER WILL I LABOR
TO BE HAPPY; RATHER I WILL REMAIN TOO BUSY TO BE SAD. I WILL
ENJOY TODAY'S HAPPINESS TODAY. IT IS NOT GRAIN TO BE STORED IN
A BOX. IT IS NOT WINE TO BE SAVED IN A JAR. IT CANNOT BE SAVED
FOR THE MORROW. IT MUST BE SOWN AND REAPED ON THE SAME

DAY, AND THIS I WILL DO HENCEFORTH. I WILL LAUGH AT THE WORLD. AND WITH MY LAUGHTER ALL THINGS WILL BE REDUCED TO THEIR PROPER SIZE. I WILL LAUGH AT MY FAILURES AND THEY WILL VANISH IN CLOUDS OF NEW DREAMS; I WILL LAUGH AT MY SUCCESSES AND THEY WILL SHRINK TO THEIR TRUE VALUE. I WILL LAUGH AT EVIL AND IT WILL DIE UNTASTED; I WILL LAUGH AT GOODNESS AND IT WILL THRIVE AND ABOUND. EACH DAY WILL BE TRIUMPHANT ONLY WHEN MY SMILES BRING FORTH SMILES FROM OTHERS AND THIS I DO IN SELFISHNESS, FOR THOSE ON WHOM I FROWN ARE THOSE WHO PURCHASE NOT MY GOODS. I WILL BE HAPPY. I WILL BE SUCCESSFUL.

8. **TODAY I WILL MULTIPLY MY VALUE A HUNDREDFOLD** – A MULBERRY LEAF TOUCHED WITH THE GENIUS OF MAN BECOMES SILK. A FIELD OF CLAY TOUCHED WITH THE GENIUS OF MAN BECOMES A CASTLE. A CYPRESS TREE TOUCHED WITH THE GENIUS OF MAN BECOMES A SHRINE. A CUT OF SHEEP'S HAIR TOUCHED WITH THE GENIUS OF MAN BECOMES RAIMENT FOR A KING. IF IT IS POSSIBLE FOR LEAVES AND CLAY AND WOOD AND HAIR TO HAVE THEIR VALUE MULTIPLIED A HUNDRED, YEA A THOUSANDFOLD BY MAN, CANNOT I DO THE SAME WITH CLAY THAT BEARS MY NAME? TODAY I WILL MULTIPLY MY VALUE A HUNDREDFOLD. *I WILL COMMIT NOT THE TERRIBLE CRIME OF AIMING TOO LOW. I WILL DO THE WORK THAT A FAILURE WILL NOT DO. I WILL ALWAYS LET MY REACH EXCEED MY GRASP. I WILL NEVER BE CONTENT WITH MY PERFORMANCE IN THE MARKET. I WILL ALWAYS RAISE MY GOALS AS SOON AS THEY ARE ATTAINED. I WILL ALWAYS STRIVE TO MAKE THE NEXT HOUR BETTER THAN THIS ONE. I WILL ALWAYS ANNOUNCE MY GOALS TO THE WORLD. YET NEVER WILL I PROCLAIM MY ACCOMPLISHMENTS. LET THE WORLD INSTEAD, APPROACH ME WITH PRAISE AND MAY I HAVE THE WISDOM TO RECEIVE IT WITH HUMILITY.*

9. **I WILL ACT NOW** –MY PROCRASTINATION WHICH HAS HELD ME BACK WAS BORN OF FEAR AND NOW I RECOGNIZE THIS SECRET MINED FROM THE DEPTHS OF ALL COURAGEOUS HEARTS. NOW I KNOW THAT ACTION REDUCES THE LION OF TERROR TO AN ANT OF EQUANIMITY. I WILL ACT NOW. I WILL REPEAT THESE WORDS AGAIN AND AGAIN AND AGAIN. WHEN I AWAKE I WILL SAY THEM AND LEAP FROM MY BED WHILE THE FAILURE SLEEPS YET ANOTHER HOUR. I WILL ACT NOW. WHEN I ENTER THE MARKET PLACE I WILL SAY THEM AND

IMMEDIATELY CONFRONT MY FIRST PROSPECT WHILE THE FAILURE PONDERES YET HIS POSSIBILITY OF REBUFF. I WILL ACT NOW. WHEN I AM TEMPTED TO QUIT, I WILL SAY THEM AND IMMEDIATELY ACT TO CONSUMMATE ANOTHER SALE. I WILL ACT NOW. FOR TODAY IS ALL I HAVE. TOMORROW IS THE DAY RESERVED FOR THE LABOR OF THE LAZY. I AM NOT LAZY. TOMORROW IS THE DAY WHEN THE EVIL BECOME GOOD. I AM NOT EVIL. TOMORROW IS THE DAY WHEN THE WEAK BECOME STRONG. I AM NOT WEAK. TOMORROW IS THE DAY THAT THE FAILURE WILL SUCCEED. I AM BIT A FAILURE. I WILL ACT NOW. I HUNGER FOR SUCCESS. I THIRST FOR HAPPINESS AND PEACE OF MIND. LEST I ACT I WILL PERISH IN A LIFE OF FAILURE, MISERY, AND SLEEPLESS NIGHTS. I WILL ACT NOW. SUCCESS WILL NOT WAIT. IF I DELAY SHE WILL BECOME BETROTHED TO ANOTHER AND LOST TO ME FOREVER. THIS IS THE TIME, THIS IS THE PLACE. I AM THE WOMAN. I WILL ACT NOW.

10. I WILL PRAY FOR GUIDANCE, AND I WILL PRAY AS A SALESMAN IN THIS MANNER – *OH CREATOR OF ALL THINGS, HELP ME. FOR THIS DAY I GO OUT INTO THE WORLD NAKED AND ALONE, AND WITHOUT YOUR HAND TO GUIDE ME I WILL WANDER FAR FROM THE PATH WHICH LEADS TO SUCCESS AND HAPPINESS.*

I ASK NOT FOR GOLD OR GARMENTS OR EVEN OPPORTUNITIES EQUAL TO MY ABILITY; INSTEAD, GUIDE ME SO THAT I MAY ACQUIRE ABILITY EQUAL TO MY OPPORTUNITIES.

YOU HAVE TAUGHT THE LION AND THE EAGLE HOW TO HUNT AND PROSPER WITH TEETH AND CLAW. TEACH ME HOW TO HUNT WITH WORDS AND PROSPER WITH LOVE SO THAT I MAY BE A LION AMONG MEN AND AN EAGLE IN THE MARKETPLACE.

HELP ME TO REMAIN HUMBLE THROUGH OBSTACLES AND FAILURES; YET HIDE NOT FROM MINE EYES THE PRIZE THAT WILL COME WITH VICTORY.

ASSIGN ME TO TASKS WHICH OTHERS HAVE FAILED; YET GUIDE ME TO PLUCK THE SEEDS OF SUCCESS FROM THEIR FAILURES. CONFRONT ME WITH FEARS THAT WILL TEMPER MY SPIRIT; YET ENDOW ME WITH COURAGE TO LAUGH AT MY MISGIVINGS.

SPARE ME SUFFICIENT DAYS TO REACH MY GOALS; YET HELP ME TO LIVE THIS DAY AS THOUGH IT MAY BE MY LAST.

GUIDE ME IN MY WORDS THAT THEY MAY BEAR FRUIT; YET SILENCE ME FROM GOSSIP THAT NONE MAY BE MALIGNED.

BATHE ME IN GOOD HABITS SO THAT THE BAD ONES MAY DROWN; YET GRANT ME COMPASSION FOR WEAKNESS IN OTHERS. SUFFER ME TO KNOW ALL THINGS SHALL PASS; YET HELP ME TO COUNT MY BLESSINGS OF TODAY.

EXPOSE ME TO HATE SO IT NOT BE A STRANGER; YET FILL MY CUP WITH LOVE TO TURN STRANGERS INTO FRIENDS.

BUT ALL THESE THINGS BE ONLY IF THY WILL. I AM A SMALL AND LONELY GRAPE CLUTCHING THE VINE YET THOU HAST MADE ME DIFFERENT FROM ALL OTHERS. VERILY, THERE MUST BE A SPECIAL PLACE FOR ME. GUIDE ME, HELP ME, SHOW ME THE WAY.

LET ME BECOME ALL THAT YOU PLANNED FOR ME WHEN MY SEED WAS PLANTED AND SELECTED BY YOU TO SPROUT IN THE VINEYARD OF THE WORLD.

HELP ME, GOD.