

How do I get someone there?:

"Hey _____, this is Julia Bunett - do you have a quick second? Great, well, I'll just be a second...you know I just started my MK business and girl, I am loving it, but I have this major favor to ask you - but I promise you, it's a good bribe! ;) In order to complete my training, I have to bring a face model to our weekly MK event and basically you are just like a guinea pig for me - my Director will be doing a Mk demo & I need to observe her do one, and in order to graduate, we have to bring a real live person to sit in so I can practice. I know...I know...but you were the first person I thought of to call! Hey, and I'll even give you something really nice as my bribe...like...how 'bout a ½ price item or something? Deal? Any reason why you wouldn't be able to do that for me? It would help me so much!"

How do I invite a guest?

"Hi ___ this is ___, I am so excited I just had to call you! Do you have a quick second? Great! Well, girl, you know I just started my MK business, right? Well, listen to this, I've gotta have a face model for our weekly MK event & I was just thinking who would be a good one...and of COURSE, I thought of YOU! You would be great!!Well, what happens is the 1st part is our Celebration where there's lots of recognition - and then we do the facials and at the end we share with everyone what colors you are wearing for training. At the very very end my Director will probably talk about how she got started in MK, it's a good story and inspirational & I'm sure you'd never consider something like MK, which is totally fine, but I do think you'd enjoy hearing about it. Plus, I'll totally bribe you with a ½ off product that night. Ha! **OK - I'll pick you up at 6:00 - It starts at 6:30!**"