

DIRECTORSHIP TRACKING SHEET



You may qualify as an independent Sales Director in 1, 2, 3 or 4 months when you do the following:

- ◆ Submit with minimum 10 Active -
- ◆ Must be a Star Consultant in either the previous quarter or have at least \$1,800 in personal cumulative wholesale production in the current quarter. THEN.....
- ◆ Have \$18,000 cumulative wholesale unit production - At least \$4,000 per month wholesale unit production.
- ◆ DIQ must have at least \$1,800 in personal cumulative wholesale production.
- ◆ Have 24 total ACTIVE team members (includes the DIQ.)
- ◆ At least 10 of the 24 active unit members must have at least \$600 in cumulative wholesale production (does not include the DIQ herself) during the qualification period

Other Important Notes:

- ◆ At least \$14,000 wholesale production toward the total \$18,000 wholesale requirement must come from your DIQ unit members.
- ◆ A DIQ may contribute up to \$4,000 in personal wholesale Section 1 production toward the \$18,000 cumulative unit wholesale production during the qualification period.
- ◆ You must be ACTIVE.
(See Advance Brochure on InTouch for complete information and qualification requirements)

Wholesale Production:

Month 1: _____

Month 2: _____

Month 3: _____

Month 4: _____

Total: _____

	NAME	ACTIVE	MONTH #1	MONTH #2	MONTH #3	MONTH #4	TOTAL
1	Myself						
2							
3							
4							
5							
6							
7							
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