



MONTHLY ACHIEVEMENT MANAGEMENT

PRIOR MONTH REVIEW _____

WINS:

1. _____
2. _____
3. _____

FIXES:

1. _____
2. _____
3. _____

TO BE LIST:

THINGS DRAINING ME:

Three things I'm most grateful for during this month:

1. _____
2. _____
3. _____

LOSSES:

1. _____
2. _____
3. _____

Ah-HAs:

1. _____
2. _____
3. _____

THINGS THAT ENERGIZE ME:

Three greatest lessons learned from study and practice this month:

1. _____
2. _____
3. _____

HABIT TRACKER

LIFE WHEEL

My areas of focus

90 day activity / behavior
commitment

How am I doing? Rate 1-10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

1 2 3 4 5 6 7 8 9 10

Habit Tracker Last month TOTAL GOAL _____ TOTAL ACHIEVED _____

My most CONSISTENT behaviors / actions:

The POSITIVE difference this had on my results
last month:

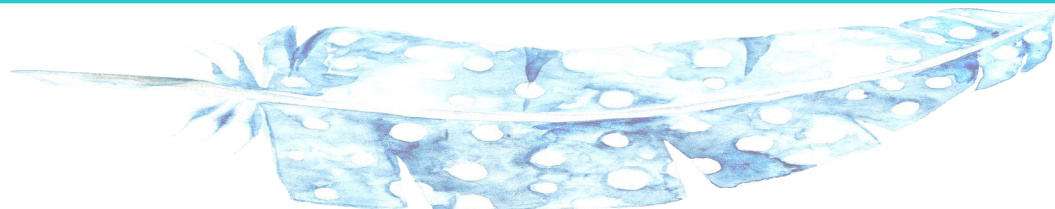


My most INCONSISTENT behaviors / actions:

The NEGATIVE effect this had on my results
last month:



The fixes I will install to ensure this doesn't happen next month:



BUSINESS

What did I do well last month? What wins did I have? Where did I get results?

What goals did I miss?

What fixes can I pursue this month or do differently to get better results?

Review all last month's fixes—rewrite if helpful—how have I done implementing?

How can I make sure I improve?

What were my biggest time eaters? What could I delegate or stop doing?

BUG LIST



LOOKING AHEAD TO THE NEW MONTH

- ☐ Review #s from the month that just closed out -- fill out tracking for Director

What is my new month goal? What about this goal is important to me? How will my family benefit?

Strategize and break down my committed weekly activity.

What is my main focus? (What is the ONE activity that drives everything else?)

- ☐ Plan my schedule -- Highlight when I will hold parties and follow up with guests/customers?

What ONE or TWO PROJECTS/SYSTEMS could I dominate this month? (Household or biz)
Break down the steps. Plan WHEN?

- ☐ Create a new brain dump (use next brain dump page to create this).

- ☐ Create a fresh monthly contact list (next page).

Where can I WIN this month?

Where can my family WIN this month?

- ☐ Clean and organize my supplies and inventory.



THIS MONTH _____

CONTACTS/ TO BOOK / REASON:

(Include rewriting contacts from last month. The process of rewriting names lends itself to taking action or taking them off the list.)

CUSTOMER SERVICE —

Who needs a refill? Who has a birthday this month? 2+2+2?

CAREER CHATS & POTENTIAL GUESTS —

To book / follow up this month

APPOINTMENTS TO

COACH — Keep hostesses happy, get guest lists, pre-profile

[illegible]

[illegible]

POWER PROGRAM TRACKING

SUBMIT WEEKLY UPDATES & MONTH END TOTALS TO YOUR SALES DIRECTOR BY HER DEADLINE

Check which Power Level you completed at month end

- ☐ **16 parties (or 80 faces) + 16 CSs + \$1800 WS (\$3200 retail)**
Weekly focus: 4+4+\$400 WS (sell \$800 retail/wk)
- ☐ **12 parties (or 60 faces) + 12 CSs + \$1200 WS (\$2400 retail)**
Weekly focus: 3+3+\$300 WS (sell \$600 retail/wk)
- ☐ **8 parties (or 40 faces) + 8 CSs + \$800 WS (\$1600 retail)**
Weekly focus: 2+2+\$200 WS (sell \$400 retail/wk)
- ☐ **6 parties (or 30 faces) + 6 CSs + \$600 WS (\$1200 retail)**
Weekly focus: 1-2+1-2+\$150 WS (sell \$300 retail/wk)
- ☐ **4 parties (or 20 faces) + 4 CSs + \$400 WS (\$800 retail)**
Weekly focus: 1+1+\$100 WS (sell \$200 retail/wk)

Track your parties > party: hostess + 2 (or more) guests
full circle party goal: \$200 sales + 2 future parties + 2 career surveys
use to analyze your metrics

	hostess	# faces	party sales	# future parties booked	# career surveys booked
1					
2					
3					
4	POWER 4				
5					
6	POWER 6				
7					
8	POWER 8				
9					
10					
11					
12	POWER 12				
13					
14					
15					
16	POWER 16				
17					
18					
19					
20	EPIC 20				

Career Surveys & Guests

1	joinnextlayer
2	joinnextlayer
3	joinnextlayer
4	joinnextlayer
5	joinnextlayer
6	joinnextlayer
7	joinnextlayer
8	joinnextlayer
9	joinnextlayer
10	joinnextlayer
11	joinnextlayer
12	joinnextlayer
13	joinnextlayer
14	joinnextlayer
15	joinnextlayer
16	joinnextlayer
17	joinnextlayer
18	joinnextlayer
19	joinnextlayer
20	joinnextlayer

Personal Team Building

1	
2	
3	BRONZE MEDAL
4	SILVER MEDAL
5	GOLD MEDAL

Month end Totals

Add weekly results for month end totals

Total Parties (Hostess + 2 guests)		Total Faces		Career Surveys/Guests	
Total Retail Sales		Total WS Order		New Team Members	
				OTD WS towards star	

YTD Totals

→ National Count of Sales: 40K
Area Count of Sales: 20K
Unit Count of Sales: 10K
National Count of Sharing: 240
Area Count of Sharing: 120
Unit Count of Sharing: 60

YTD Retail	
YTD Team Members qualified/agreements	/
YTD # Reorders for Century Club	

NAME: _____ DIRECTOR: _____ MONTH: _____

REVOLUTION NATIONAL AREA



POWER PROGRAM TRACKING

	Faces	sales	referrals	2nd appt	cs
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					
11					
12					
13					
14					
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56					
57					
58					
59					
60					

I'm saving for

Profit \$ needed
for the goal

Total monthly
retail sales goal



TO
USE

- Decide your monthly goal.
- Calculate your total sales goal: amount you need in profit divided by 40.
- Shade in the thermometer from bottom to top as you track your way up to sales goal.

	Reorders	Sales
1		
2		
3		
4		
5		
6		
7		
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		
Total Sales from Reorders		
Total # of Reorders for Century Club		

NAME: _____ DIRECTOR: _____ MONTH: _____

REVOLUTION NATIONAL AREA



POWER COACHING

Beauty Experience 1		Date:		Beauty Experience 2		Date:		Beauty Experience 3		Date:		Beauty Experience 4		Date:	
Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$
2		2		2		2		2		2		2		2	
3		3		3		3		3		3		3		3	
4		4		4		4		4		4		4		4	
5		5		5		5		5		5		5		5	
6		6		6		6		6		6		6		6	
7		7		7		7		7		7		7		7	
8		8		8		8		8		8		8		8	
9		9		9		9		9		9		9		9	
10		10		10		10		10		10		10		10	
Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:

Beauty Experience 5		Date:		Beauty Experience 6		Date:		Beauty Experience 7		Date:		Beauty Experience 8		Date:	
Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$
2		2		2		2		2		2		2		2	
3		3		3		3		3		3		3		3	
4		4		4		4		4		4		4		4	
5		5		5		5		5		5		5		5	
6		6		6		6		6		6		6		6	
7		7		7		7		7		7		7		7	
8		8		8		8		8		8		8		8	
9		9		9		9		9		9		9		9	
10		10		10		10		10		10		10		10	
Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:

Beauty Experience 9		Date:		Beauty Experience 10		Date:		Beauty Experience 11		Date:		Beauty Experience 12		Date:	
Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$
2		2		2		2		2		2		2		2	
3		3		3		3		3		3		3		3	
4		4		4		4		4		4		4		4	
5		5		5		5		5		5		5		5	
6		6		6		6		6		6		6		6	
7		7		7		7		7		7		7		7	
8		8		8		8		8		8		8		8	
9		9		9		9		9		9		9		9	
10		10		10		10		10		10		10		10	
Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:

Beauty Experience 13		Date:		Beauty Experience 14		Date:		Beauty Experience 15		Date:		Beauty Experience 16		Date:	
Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$	Hostess:	\$
2		2		2		2		2		2		2		2	
3		3		3		3		3		3		3		3	
4		4		4		4		4		4		4		4	
5		5		5		5		5		5		5		5	
6		6		6		6		6		6		6		6	
7		7		7		7		7		7		7		7	
8		8		8		8		8		8		8		8	
9		9		9		9		9		9		9		9	
10		10		10		10		10		10		10		10	
Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales:	Total Faces:	Total Sales: