

Dear

Thank you so much for your continued love of our products and support of my business by choosing me as your Mary Kay Beauty Consultant!

During this time of economic instability, we're always looking for ways to make the most of our purchasing power. As my preferred customer, I would like to offer you my special service called the Grand Rewards Customer Program! As a member of this program, you can get the most from your Mary Kay purchases! Here's how:

- When you purchase a total of \$250 in Mary Kay products from me, you'll get this MK Quilted Cosmetic Bag Trio!



\* Spend \$500 in total Mary Kay products from me this year and earn \$50 in FREE product!

\* Spend \$750 this year and get *another* \$50 in FREE product!

\* Spend \$1000 or more this year, and get *another* \$100 in FREE product!

To build up your Mary Kay credits fast, be sure to keep me in mind for all your gift-giving needs, as well as your personal favorite products! Consider a custom gift basket for that "someone special" at Valentine's Day, Mother's Day, Father's Day and birthday gifts, all beautifully wrapped and delivered... free of charge!

Let your Grand Rewards work for *you*! Don't forget those small purchases, too—every little bit adds up! I will be happy to keep track of your credits for you! I can't wait to provide the quality products and service you deserve!

Sincerely,



**Tammy Vavala**  
Elite Executive Sr. Sales Director  
Mary Kay Inc.  
4045 N. Black Rock Dr.  
Tucson, AZ 85750

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January 30, 2009

Dear Donna,

Thank you so much for allowing me to pamper you! I know you have choices in products, and I appreciate you allowing me to service you. Your business blesses me and my family!

During this time of economic instability, we're always looking for ways to make the most of our purchasing power. As my preferred customer, I would like to offer you my special service called the Grand Rewards Customer Program! As a member of this program, you can get the most from your Mary Kay purchases! Here's how:

- When you purchase a total of \$250 in Mary Kay products from me, you'll get this  
Lighted Magnifying Mirror!



\* Spend \$500 in total Mary Kay products from me this year and earn \$50 in FREE product!

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Sincerely,

Tammy Vavala  
Your Independent Beauty Consultant